



Organization



The Company

PGMD is a dynamic ICT Consulting Company focused on the Healthcare and Welfare Market. It delivers Services and Solutions for Healthcare Governance and to support carepaths management with a Patient/Citizen-centric and Data Driven approach.



and robust enable adaptable connections within and between the Citizens Welfare Ecosystems via Digital Innovation, Smart Process and Organization Design and Interoperability and Information Exchange Standard's Adoption. The ultimate goal is to empower and guarantee Patients/Citizens Centrality and a consistent Welfare and Carepath support in the different Life Scenarios and Related Needs, from health-maintenance to home-assistance, from Long Term Disease monitoring to healthcare services networks for international visitors, travelers and so on.

Vision



Products & Services



PGMD offers different services and solutions, that can be categorized in the following main areas:



CONSULTING: Strategic Consulting and high level support for Digital Transformation, Innovative Patient/Citizens care models and Telemedicine, Population Health Management, Business Process Engineering/Management, Project Management). While acting Locally, one goal is to open opportunities for **peer-to-peer international projects** (for example supporting the twinning among Hospitals or Healthcare providers...);



SOLUTIONS: Software development either for proprietary or third party's solutions.

Proprietary solutions:









DATA SCIENCE: Data Engineering and Data Science projects: supplying services and solutions for **Data Standardization** based on **OMOP-CDM**; delivering **AI /ML models** (e.g. Population Health Management, predictive models for time dependent Pathologies, process mining applications. PGDM is a **EHDEN Certified SME EHDEN**



ICT Services: ICT Management consultancy and Service Management



Value Proposition



Competences, Innovative Models, and Dynamism

PGMD has a consolidated experience in prestigious Hospitals and some of the most developed healthcare National and Regional Systems, as well as with innovative HealthCare private Companies and Public Services. High level of competences and dynamism are assured values to support Audit, Design, Solution's Delivery and Governance of Digital Transition toward Innovative Models.



PGMD has a real **cross-competence knowledge** of the main Healthcare and Welfare care Stakeholders at the Italian National Level but also at more local Level: this is enabled by over 20 years of professional experience and by local networking initiatives (for example **Cluster TAV**).



Being Glocal

While acting locally, PGMD applies certified standards to its proposals and activities and is open to international best practice information exchange and promotion: for example PGMD is contributing as "SME accredited" to the EHDEN ("European Health Data Evidence Network") project and OHDSI Community to diffuse and consolidate the common data model OMOP-CDM; its Data Science Team takes part to the ESICM ("European Society for Intensive Care Medicine") Data Science Group; it has established a proactive exchange among Italian institutions (Hospitals, HealthCare Local Agencies a Training Institutions) with International Counterparts on some relevant topic such as Long Term Care, Telemedicine, Integrated and personalized Medicine, Data driven Governance.





FOCUS ON: Next Generation EU→ PNRR

2021-2027 NEXT GENERATION EU program is a great opportunity for **EU countries** development in this decade.



Implementing the European program, with the National Recovery and Resilience Plan, (PNRR) the Italian Government identified a number of MISSIONS to make Italy a more sustainable and inclusive country, with a more advanced, dynamic economy.

PGMD is FOCUSED AND READY to support this "Disruptive" program within its competence areas

Innovative services models and technologies, digital transition and big data will lead to Data Driven Patients/Citizens care-path management for Long Term Care and Health and Welfare maintenance and Support, Big Data based Research.



PRAGMATIC CHANCE:



'26 Milano-Cortina Winter Olympic Games

PGMD is open to shorter term opportunities for **peer-to-peer knowledge exchange** as well as potential **international projects** promotion which might **support** the **mid-term PNRR scenario**s development and a **longer term WIN-WIN partnerships**.

A possible down to earth opportunity may be also driven by the **Winter "Milano Cortina" Olympic Games expected in 2026**; this event will attract international visitors during the Games but also, and longer in advance, Delegations and Logistic Teams: accordingly adequate levels of healthcare assistance services should be prepared considering possible connections (for example via telemedicine services) between Italian Points of Care and the network of international visitors' domestic care.

Similar services might in fact be toughed in a **structural perspective** while thinking to specific Economic and Social twinning initiatives between Italy and other Countries (e.g. International stakeholder's Representative coming Italy periodically and needing to remain connected to their own care management net while accessing healthcare services in Italy)



(plus PNRR: '21-'26)

This might find an interest among several Canadian subjects such as:

- ➤ Hospitals and Healthcare Providers (for Telemedicine services),
- Travel Agencies and/or Companies aiming to have their customers and/or representatives visiting Italy being supported by a pre-assigned safe environment and service protocols
- Healthcare Authorities and/or Insurance Companies wanting to rely on accredited interoperable network of healthcare service (public and/or private) partners in Italy.



Reference / Customers













Sistema Socio Sanitario



Sistema Socio Sanitario



ASST Fatebenefratelli Sacco

Sistema Socio Sanitario



ASST Valtellina e Alto Lario





Sistema Socio Sanitario



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ATS Montagna

Sistema Socio Sanitario



ATS Pavia

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